

Portland Community Squash

Budget Overview: 2021 Budget - FY21 P&L

January - December 2021

	TOTAL
Income	
01 Junior Program Revenue	
A - Junior Squash League	
JSL Access Aid	-40,000.00
JSL Access Reimbursement	40,000.00
JSL Family Tuition	6,000.00
Total A - Junior Squash League	6,000.00
B - Rally Portland	
RP Access Aid	-172,000.00
RP Access Reimbursement	172,000.00
RP Family Tuition	6,000.00
Total B - Rally Portland	6,000.00
C - Summer Camp	
SC Access Aid	-34,000.00
SC Access Reimbursement	34,000.00
SC Family Tuition	6,000.00
Total C - Summer Camp	6,000.00
Total 01 Junior Program Revenue	18,000.00
02 Membership Revenue	
A - Membership Dues	
Membership Amenities	
Brivo Passes	400.00
Lockers Annual	600.00
Lockers Monthly	8,400.00
Total Membership Amenities	9,400.00
Memberships	
Access Membership - Paid	2,000.00
Access Memberships - Access Aid	-90,000.00
Access Memberships - Access Reimbursement	90,000.00
Family Membership Annual	1,500.00
Family Memberships Monthly	56,700.00
Fitness Family Membership	700.00
Individual Fitness Memberships Monthly	2,300.00
Individual Memberships Annual	5,700.00
Individual Memberships Monthly	117,600.00
Junior Memberships Monthly	5,000.00
Total Memberships	191,500.00
Total A - Membership Dues	200,900.00
B - Squash Services Revenue	
Guest Fee Revenue	600.00
Lesson Revenue	2,400.00
Total B - Squash Services Revenue	3,000.00

	TOTAL
Total 02 Membership Revenue	203,900.00
03 Fundraising Revenue	
A - Annual Fund Revenue	
Annual Fund Events	
Coastal Challenge	100,000.00
Total Annual Fund Events	100,000.00
Annual Fund Solicitations	
Annual Fund Donations	195,800.00
Annual Fund Grant	50,000.00
Scholarship Campaign Annual Invoices	100,000.00
Scholarship Campaign Monthly Charges	50,000.00
Scholarship Campaign Single Gifts	15,000.00
Total Annual Fund Solicitations	410,800.00
Total A - Annual Fund Revenue	510,800.00
Total 03 Fundraising Revenue	510,800.00
04 Other Revenue	
A - Uncategorized	
Dividends/Interest Earned	1,000.00
Total A - Uncategorized	1,000.00
B - Pro Shop Revenue	
Pro Shop Products	6,000.00
Total B - Pro Shop Revenue	6,000.00
Total 04 Other Revenue	7,000.00
Total Income	\$739,700.00
GROSS PROFIT	\$739,700.00
Expenses	
01 Junior Program Expenses	
A - Junior Squash League	
JSL Labor	
Academic + Wellness Coach	500.00
Program Coordinators (JSL 35%)	28,000.00
Service Americorps (JSL 50%)	10,000.00
Squash Director + Coaches (JSL 100%)	55,500.00
Wellness Director (JSL 70%)	11,000.00
Total JSL Labor	105,000.00
JSL Support	
Academic Supplies	3,000.00
Junior Squash League Food	3,000.00
Squash Supplies	2,000.00
Vehicle Expenses	6,000.00
Total JSL Support	14,000.00
Total A - Junior Squash League	119,000.00
B - Rally Portland	
RP Labor	
Program Coordinators (RP 50%)	40,000.00
Service Americorps (RP 50%)	10,000.00
Total RP Labor	50,000.00

	TOTAL
RP Support	
Program Supplies	5,000.00
Rally Food	2,000.00
Summer Opportunity	4,000.00
Weekend Trips	5,000.00
Total RP Support	16,000.00
Total B - Rally Portland	66,000.00
C - Summer Camp	
SC Labor	
Camp Counselors	10,000.00
Program Coordinators (SC 10%)	8,000.00
Total SC Labor	18,000.00
SC Support	
Camp Food	2,000.00
Camp Materials	1,200.00
Camp Outings	4,500.00
Total SC Support	7,700.00
Total C - Summer Camp	25,700.00
D - Elementary School Squash	
Program Coordinators (ESS 5%)	4,000.00
Transportation LW	1,000.00
Total D - Elementary School Squash	5,000.00
E - Post Secondary	4,000.00
F - Other Programs	
Tournament Scholarships	4,000.00
Total F - Other Programs	4,000.00
Total 01 Junior Program Expenses	223,700.00
02 Membership Expenses	
A - Membership Labor	
Front Desk	92,000.00
Wellness Director (Members 30%)	6,000.00
Total A - Membership Labor	98,000.00
B - Membership Support	
Lesson Expenses	4,000.00
QuickBooks Payments Fees	4,000.00
Tournament Expenses	1,000.00
Total B - Membership Support	9,000.00
Total 02 Membership Expenses	107,000.00
03 Fundraising Expenses	
A - Fundraising Labor	
Development Coordinator	36,000.00
Executive Director (Fundraising 30%)	25,500.00
Operations Director (Fundraising 30%)	18,000.00
Vista Americorps	7,000.00
Total A - Fundraising Labor	86,500.00
B - Fundraising Events	
Coastal Challenge	8,000.00
Other Parties	12,000.00

	TOTAL
Total B - Fundraising Events	20,000.00
C - Fundraising Support	
Classy + DonorSearch Fundraising Fees	10,000.00
Food for Committees, Donors, Volunteers	200.00
Travel	2,000.00
Total C - Fundraising Support	12,200.00
Total 03 Fundraising Expenses	118,700.00
04 Overhead	
A - Overhead Labor	
Executive Director (Overhead 70%)	59,500.00
Operations Director (Overhead 70%)	42,000.00
Total A - Overhead Labor	101,500.00
B - Organization Management	
Business Expenses	
Advertising	2,500.00
Background Checks (IntelliCorp)	1,000.00
Bank Fees	200.00
Committee Meetings	1,000.00
Dues & Subscriptions	1,000.00
Facility Supplies	16,500.00
Insurance	24,300.00
Internet	1,400.00
Phone Service	700.00
Professional Development	17,000.00
Software	12,000.00
Taxes & Licenses	100.00
Travel	1,000.00
Total Business Expenses	78,700.00
Legal & Professional Fees	
Accounting Firm (Purdy Powers)	13,000.00
Legal Firm (Bernstein Shur)	3,000.00
Total Legal & Professional Fees	16,000.00
Payroll Taxes + Benefits	
ER Disability + Life	3,700.00
ER Health Insurance Premiums	15,000.00
ER Simple 401k	10,000.00
ER Taxes	30,000.00
Total Payroll Taxes + Benefits	58,700.00
Total B - Organization Management	153,400.00
C - Facility Expenses	
Bank + Tax Payments	
Loan Interest Payments	6,400.00
Property Taxes	11,000.00
Total Bank + Tax Payments	17,400.00
Building Maintenance	
Architectural Services	1,000.00
Cleaning Service	7,500.00
Pest Control	400.00

	TOTAL
Repairs	6,000.00
Trash Removal	1,200.00
Total Building Maintenance	16,100.00
Grounds Costs	
Landscaping	4,000.00
Security + Fire - Protection 1	3,000.00
Total Grounds Costs	7,000.00
Utilities	
Electricity - CMP	14,000.00
Natural Gas - Unitil	14,000.00
Water District Bills (Water, Sewer, Storm)	3,000.00
Total Utilities	31,000.00
Total C - Facility Expenses	71,500.00
E - Pro Shop Expenses	
Pro Shop Purchases	13,000.00
Total E - Pro Shop Expenses	13,000.00
Total 04 Overhead	339,400.00
Total Expenses	\$788,800.00
NET OPERATING INCOME	\$ -49,100.00
Other Income	
A - Capital Campaign Revenue	
Capital Campaign Donations	50,000.00
Total A - Capital Campaign Revenue	50,000.00
C - Deferred Gifts	
Deferred Single Gift Scholarships	90,000.00
Total C - Deferred Gifts	90,000.00
Total Other Income	\$140,000.00
Other Expenses	
A - Major Expenses	
Major Expenditures	75,000.00
Total A - Major Expenses	75,000.00
B - Misc Other Expenses	
Depreciation Expense	70,000.00
Total B - Misc Other Expenses	70,000.00
Total Other Expenses	\$145,000.00
NET OTHER INCOME	\$ -5,000.00
NET INCOME	\$ -54,100.00